

Private Label Wine Program

Margerum	1 pallet	3 pallet	5+ pallet	AVA	Cs Avail	Deadline for Contracts	Bottling Date
2020 Chardonnay	\$120	\$108	\$96	Santa Maria Valley (within Santa Barbara County)	1,000	May 15, 2021	July 2021
2017 Sangiovese	\$120	\$108	\$96	Los Olivos District (within Santa Ynez Valley or Santa Barbara County)	168	May 15, 2021	July 2021
2018 Red Blend (51% CF, 35% CS, 10% Merlot, 4% Grenache)	\$108	\$96	\$84	Los Olivos District (within Santa Ynez Valley or Santa Barbara County)	600	May 15, 2022	July 2022
2019 Cabernet Sauvignon	\$132	\$120	\$108	Santa Barbara County (60% Happy Canyon, 40% Los Olivos District)	680	May 15, 2021	July 2021
2020 Grenache/Syrah Blend	\$165	\$144	\$132	Santa Barbara County	500	TBD	
2020 Pinot Noir	\$160	\$144	\$132	Sta. Rita Hills	510	April 1, 2021	June 7, 2021

Margerum Futures - 2021	1 pallet	3 pallet	5+ pallet	AVA	Cs Avail	Deadline for Contracts	Bottling Date
2021 Rose	\$120	\$108	\$96	Santa Barbara County	2,000	Dec 31, 2021	Feb 2022
2021 Sauvignon Blanc	\$120	\$108	\$96	Happy Canyon of Santa Barbara	500	Dec 31, 2021	Feb 2022
2021 Rhone White	\$120	\$108	\$96	Los Olivos District	336	March 15, 2022	June/July 2022
2021 Rhone Red	\$165	\$144	\$132	Santa Barbara County	336	March 15, 2022	June/July 2022
2020 Chardonnay	\$165	\$144	\$132	Santa Barbara County	336	March 15, 2022	June/July 2022

Premium Negociant	1 pallet	3 pallet	5+ pallet	AVA	Cs Avail	Deadline for Contracts	Bottling Date
2017 Pinot Noir, Foxen Vineyards	\$196	-	-	Sta. Rita Hills	60	Shiner	
2018 Pinot Noir, Foxen Vineyards	\$196	-	-	Sta. Rita Hills	57	Shiner	

Négociant Wine	1 pallet	3 pallet	5+ pallet	AVA	Cs Avail	Production Statement
2019 Sauvignon Blanc	\$108	\$96	\$84	Central Coast	923	Produced and Bottled by Rancheria Cellars, Napa, CA
2019 Chardonnay	\$108	\$96	\$84	California	1,400	Produced and Bottled by Rancheria Cellars, Napa, CA
2019 Chardonnay	\$132	\$120	\$108	Central Coast	2,000	Produced and Bottled by Rancheria Cellars, Napa, CA
2019 Cabernet Sauvignon	\$120	\$108	\$96	California	1,500	Produced and Bottled by Rancheria Cellars, Napa, CA
2018 Cabernet Sauvignon	\$145	\$132	\$120	Paso Robles	1,500	Produced and Bottled by Rancheria Cellars, Napa, CA
2019 Pinot Noir	\$120	\$108	\$96	California	2,600	Produced and Bottled by Rancheria Cellars, Napa, CA
2017 Merlot	\$120	\$108	\$96	Paso Robles	1,500	Produced and Bottled by Rancheria Cellars, Napa, CA
2017 GSM Blend	\$132	\$120	\$108	California	2,000	Produced and Bottled by Rancheria Cellars, Napa, CA

Minimum purchase order is 1 pallet (Burgundy 56 cases per pallet/claret 64 cases per pallet)

Included in price: Label printing using our standard size of 3.25° x 3.75°, label application, cork or screwcap finish, COLA filing, boxes, 30 days temperature controlled storage. Additional items: Storage over 30 days, delivery services, DBA filing if you wish to create your own brand name, graphic design, branded corks or screwcaps.

 $Please\ call\ Brooks\ Van\ Wingerden\ at\ 805-895-4084\ or\ email\ brooks@margerumwines.com\ for\ additional\ information.$

 $^{^{\}star}$ Pricing subject to charge.